

FIG. 1

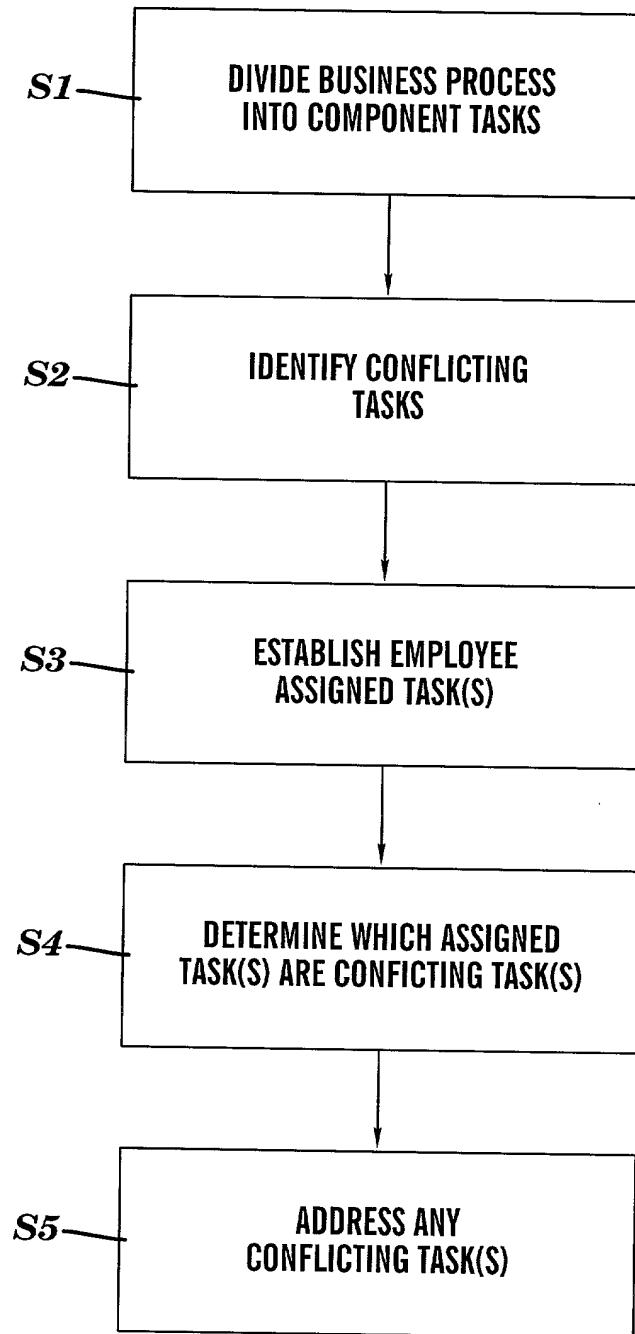


FIG. 2

FIG. 3A

TASK	DESCRIPTION
1	RECRUIT BP
2	EVALUATE BP APPLICATION
3	APPROVE BP APPLICATION
4	INPUT BP IN DATABASE
5	APPROVE BPDB UPDATES
6	MANAGE BP
7	PROVIDE BP PERFORMANCE DATA/REVENUE FEEDS
8	EVALUATE BP PERFORMANCE
9	APPROVE RENEWAL/TERMINATION OF BP
10	PREPARE CONTRACT
11	PREPARE EXHIBITS
12	ESTABLISH CREDIT LIMITS
13	ORDER ENTRY-SYSTEM
14	OVERRIDE CREDIT LIMIT AT ORDER ENTRY OR SHIPMENT
15	VERIFY APPROPRIATE DISCOUNTS
16	AUTHORIZE RETURNS/VERIFY ELIGIBILITY
17	AUTHORIZE SHIPMENT/SCRAPPING
18	SHIP PRODUCT
19	AUTHORIZE OR PROCESS BILLING ADJUSTMENTS
20	INVOICE BP
21	ESTABLISH CRITERIA FOR DISBURSEMENTS
22	APPROVE PALS
23	AUTHORIZE PAYMENTS/VERIFY ELIGIBILITY
24	ISSUE PAYMENT
25	CONTROL BP COMPLAINTS
26	APPROVE DISPOSITION OF BP COMPLAINTS
27	
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NO.	EMPLOYEE	TASK 1	TASK 2	TASK 3	TASK 4	TASK 5	TASK 6	TASK 7	TASK 8	TASK 9	TASK 10	TASK 11	TASK 12	DESCRIPTION
1	aaaaaaaaaa													1 RECRUIT BP
2														2 EVALUATE BP APPLICATION
3														3 APPROVE BP APPLICATION
4														4 INPUT BP IN DATABASE
5														5 APPROVE BPDB UPDATES
6														6 MANAGE BP
7														7 PROVIDE BP PERFORMANCE DATA/REVENUE FEEDS
8														8 EVALUATE BP PERFORMANCE
9														9 APPROVE RENEWAL/TERMINATION OF BP
10														10 PREPARE CONTRACT
11														11 PREPARE EXHIBITS
12														12 ESTABLISH CREDIT LIMITS
13														13 ORDER ENTRY-SYSTEM
14														14 OVERRIDE CREDIT LIMIT AT ORDER ENTRY OR SHIPMENT
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16														16 AUTHORIZE RETURNS/VERIFY ELIGIBILITY
17														17 AUTHORIZE SHIPMENT/SCRAPPING
18														18 SHIP PRODUCT
19														19 AUTHORIZE OR PROCESS BILLING ADJUSTMENTS
20														20 INVOICE BP
21														21 ESTABLISH CRITERIA FOR DISBURSEMENTS
22														22 APPROVE PALS
23														23 AUTHORIZE PAYMENTS/VERIFY ELIGIBILITY
24														24 ISSUE PAYMENT
25														25 CONTROL BP COMPLAINTS
26														26 APPROVE DISPOSITION OF BP COMPLAINTS

FIG. 4

DEPARTMENT ANALYSIS

EMPLOYEE NAME	TASK NO.	TASK NAME
aaaaaaaaaa	1	RECRUIT BP
	2	EVALUATE BP APPLICATION
	4	INPUT BP IN DATABASE
	5	APPROVE BPDB UPDATES
	6	MANAGE BP
	8	EVALUATE BP PERFORMANCE

FIG. 5